



Trust is Broken in America

- Our Institutions are Crumbling
- **Our Youth are Disintegrating**
- **Our Leadership is Failing**
- We Must Take Action It Can be done!

Senior Executives rate Trust either a 9 or 10 (10 being the highest) in terms of it's importance in any business or personal relationship.



- However, very, very, few have ever taken a *Course in Trust*.
- When asked: "If you wrote down all you knew about Trust, how much would you write?" the typical Senior Executive states: "About ½ page."
- How can this be so? ..... For something so important, it's not taught at any level of school – high school or college.



The Most Trusted Institutions

Here's the Good News:

"% Trust all" or "Most of the time"



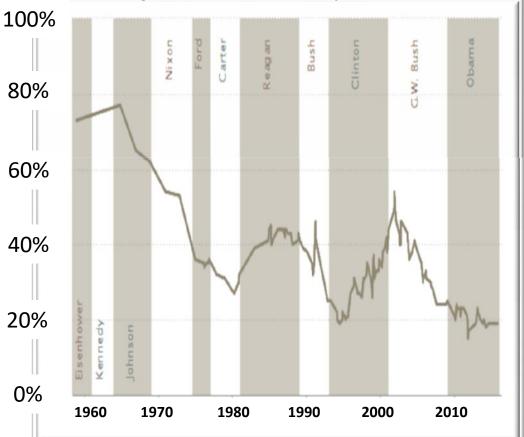
But it doesn't get better...

Source: Gallup Poll Dec 2015



#### Was it always this bad....?

% who Trust Government in Washington Most or All of the Time

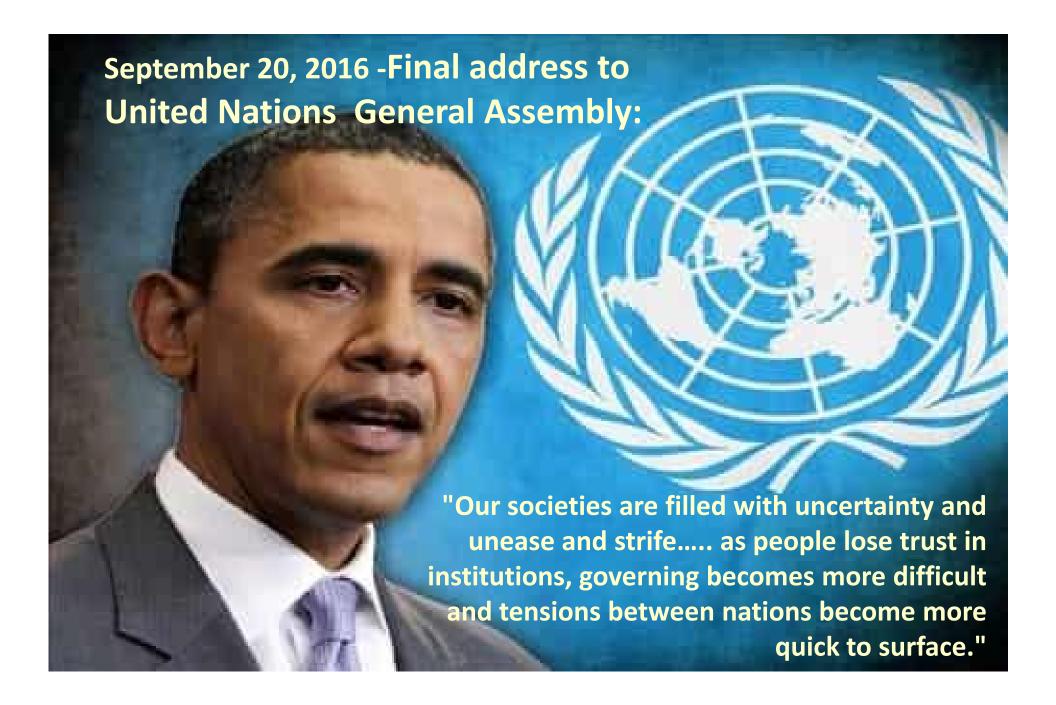


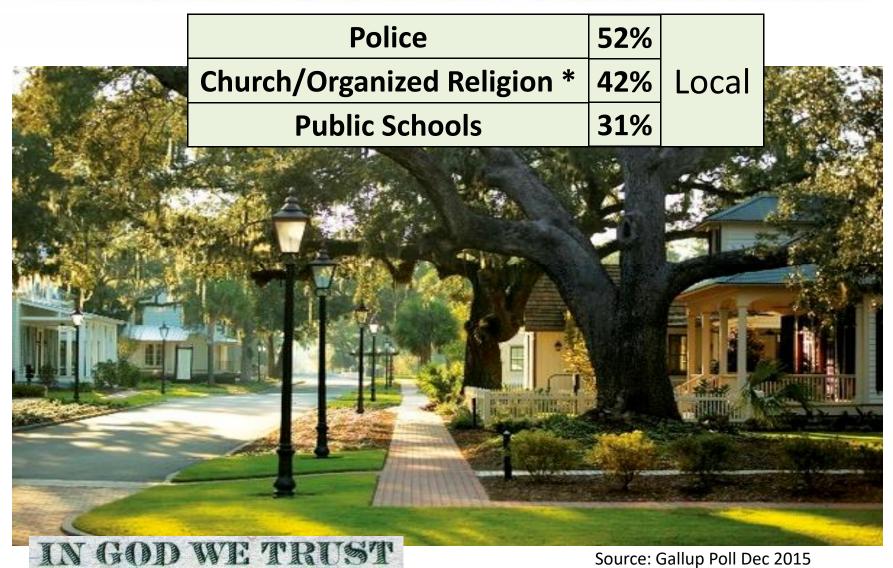


Source: Pew Research Foundation

Note: Canadian Trust in Government stands at 44%, EKOS poll, April 2016







\* Organized Religion was the most trusted institution in America during the 1970s & '80s with 66% trust ratings





1/2 min





#### Why is Trust in American Institutions so important?

Institutions Transfer the Values and Knowledge of American Culture from one generation to the next.



#### Consequences of Institutional Distrust





- 1. Core American Values of Honesty and Fair Play are fast being replaced by self-interest and greed.
- 2. Social Disorder is manifesting in violence, shootings, anger, blame, name calling, and worse.
- 3. Youth are in peril with escalating use of drugs, school dropouts, increasing suicides, and depression.
- 4. Young Millenial adults in the workforce are disengaged, uncommitted to their jobs, with 25% annual turnover rates.

# Trust determines the course of history, the destinies of nations, and the fate of people.

Distrust, more than anything, kills civilization.

We can destroy ourselves by cynicism & disillusion, just as effectively as by bombs.

Organization Behavior,
Harvard Business School



-- Paul R. Lawrence.

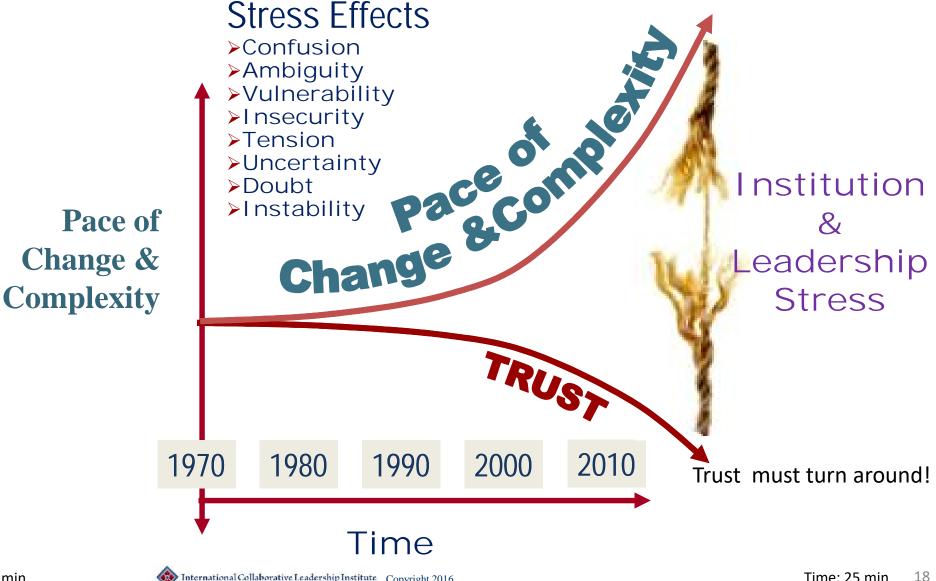
Professor.

#### The Dire Consequences -- Youth in Peril

When Institutions Fail ....... Values Disintegrate & Civilizations Decline **Problem is Pandemic** Death – Suicide Skyrocketing Second leading cause of death Depression – No Hope leads to drugs Dropouts – 30% No Future Destruction – Violence & Gangs Drugs – 20% Potential Addiction Despair – 50% "Dream is Dying"

#### WHY is Trust Collapsing?

When Do We Reach the Snap-Point?



Our Institutions are Crumbling Our Youth are Disintegrating Only Leaders Build Trust in Institutions



## REBUILDING TRUST IN AMERICA

What we can do to change the course of destiny?



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#### To Understand TRUST, MUST First UNDERSTAND DISTRUST

### HUMAN BEINGS AREN'T WIRED TO TRUST WHAT WE FEAR

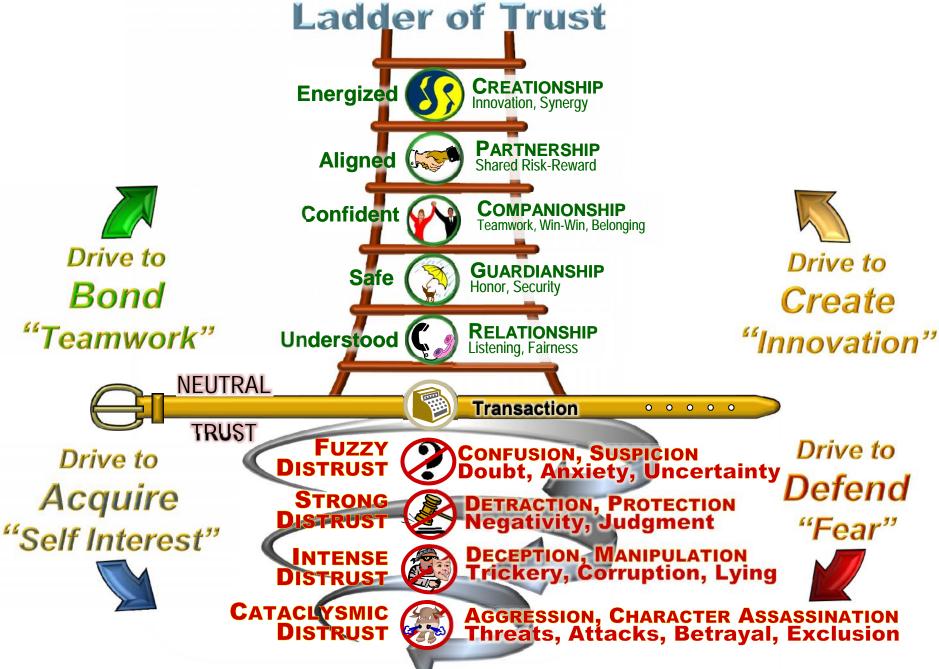


#### Fear is a form of Brainwashing!

- people withdraw
- focus on self-interest
- withhold & doubt
- generate suspicion
- often attack















#### EIGHT TRUST PRINCIPLES

- 1. Fairness & Reciprocity
- 2. Accountability & Integrity
- 3. Respect & Empathy
- 4. Truthfulness, Courage
- 5. Honourable Purpose
- 6. Ethics & Excellence
- 7. Safety & Security
- 8. Transparency & Openness









Committed to Rebuild Trust in America