

Four Drive Honor Code

In honor of another's drive to Acquire:

Enhance People's Capacity to Acquire necessary Resources to Succeed. Give People the Autonomy and Authority to Solve Problems. Reward People for their Contribution and Commitment to Overall Goals. Enable and Encourage People to Achieve Breakthrough Performance.

In honor of another's drive to *Bond*:

Build Trustworthy and Predictable Relationships and Teams. Seek Fair exchanges rather than cheating. Detect and Punish Cheaters and Self-Dealers. Don't forsake the "Greater Good" in favor of one's "Self-Interest."

In honor of another's drive to *Create*:

Tell truths rather than falsehoods. Share Useful Information and insights rather than withholding it. Respect Other's Beliefs, even in disagreement, rather than ridiculing them. Honor Diversity of Opinions and Points of View that stimulate new ideas.

In honor of another's drive to *Defend*:

Protect Others Physically & Emotionally, Prevent Bullying & Excessive Fear. Keep Promises and Commitments. Build Reliable Principles, Policies, Procedures, and Processes

Paul R. Lawrence & Robert Porter Lynch