



**ROBERT PORTER LYNCH** 

International Collaborative Leadership Institute

### Americans are constantly asking the questions:

"What has happened to the America I once knew?"

"Why are we destroying the very democracy that has given us social freedom and economic prosperity?"

"What can we do to turn around this relentless march into chaos?"



# RUSHMORE STRATEGY

### • How to get America Back on Track

NSL4A

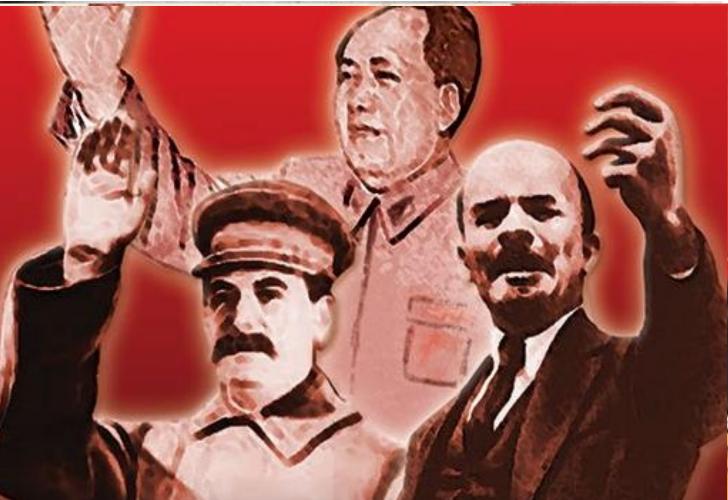
National Security Leaders

for America

### **EVIL --20TH CENTURY: 150-200 MILLION DEATHS** ATTRIBUTED TO CRAZED AUTHORITARIANS

- EVIL LEADERS wreak havoc upon the world, ramrodding the world into hideous wars.
- Bible, Greek History, Roman History, Medieval History, or Modern History
- Supported by a cast of MISGUIDED AUTHORITARIAN LEADERS
- WHY???

#### We know the Notorious Names:



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### 1. EVIL DARK TRIAD BEWARE THE BEAST

**Convergence of Three Personality Disorders** 

#### 1. Psychopaths without Conscience

- Ruthless Barbarians, Untrustworthy, Bad Character
- -- Retribution, Vengeance, Vindictive

### 2. Machiavellian Manipulators

- Ability to Outmaneuver to their Personal Advantage

### 3. Megalomaniacal Narcissists



-- Self-centered Egomaniacs Aggrandize Self Image

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### Puppet Master

Unbridled

Attract Misguided Leaders with the some Similar Personality Disorders

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## 2. PROPAGANDA MATRIX

**BEFUDDLED** Manipulation Tactics

- 1. Blame
- 2. Enemies

**3. Fear** 

- 4. Uncertainty
- 5. Doubt & Distrust

6. Discord

**7.** *Lies* 

8. Extremism

9. Demagoguery



**Manipulation Narratives:** Assortment of Labels, Slogans, Ready-Made Judgments:

- **1. Half-Truths**
- 2. Name Calling
- **3. Glittering Generality**
- 4. Testimonial
- **5. Authority Transfer**
- 6. Good for Plain Folks
- 7. Card Stacking
- 8. Smear & Slander
- 9. Band Wagon
- **10.DARVO** Deny, Attack, Reverse Victim & Offender,



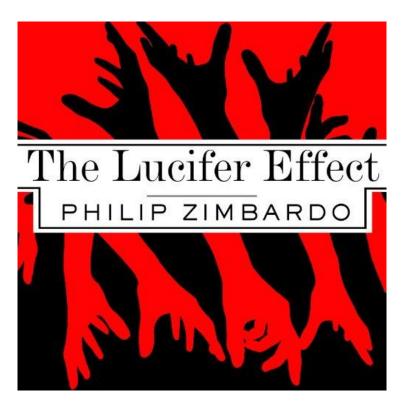
# **3. THE LUCIFER EFFECT** Why Good People Do Bad Things & Choose Bad Leaders

When main causal agent in decisions is not the individual, but the "system" (the "culture) into which people are thrust which makes specific demands of them...

- Especially when subjected to:
  - Unrelenting Abuse, Stress or Brainwashing
  - BEFUDDLED circumstances
  - Expectations that Demand Fulfillment
  - ... good people can do very bad,

even evil things.

#### **Leadership with Moral Character Essential**



Zimbardo, Phillip; The Lucifer Effect – Understanding How Good People Do Bad Things; Random House, 2007

# EMOTIONAL MIND WARPING

#### We can destroy ourselves just as quickly by Cynicism as by Bombs

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# 4. STRATEGIES TO COMBAT EVIL & Being BEFUDDLED

✓ Exposure

✓ Outrage

- ✓ Listen
- ✓ Ask Questions
- ✓ Take the High Road
- ✓ Be Articulate
- ✓ Say NO!

- Check Your Facts
- Monetary Starvation
- ✓ Character Counts!
- ✓ Centrist Neutralization
- ✓ Wisdom Golden Rule



Confidential



America's Biggest Deficit

Leadership & Trust Deficit



- Unite -- Not Divide
- Inspire -- Not Open Fire
- Elevate -- Not Denigrate
- Embrace -- Not Disgrace
- Enlighten -- Not Frighten
- Enthuse -- Not Confuse
- Engage -- Not Enrage



CENTER FOR CRITICAL THINKING INC.

AN INTERACTIVE DISCUSSION GROUP



### Open Discussion

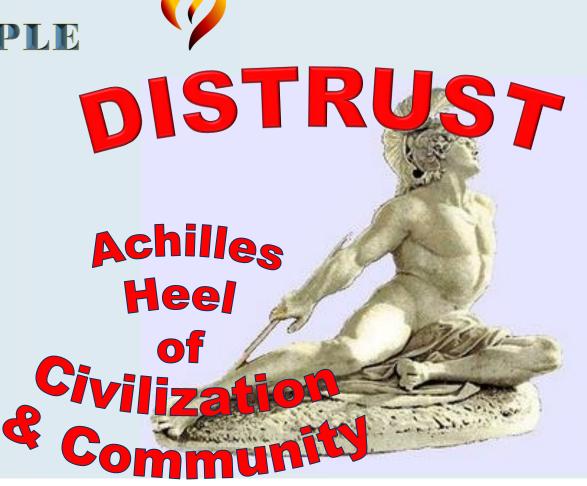
What's Important? What's Missing? What Shifts in Thinking? What's Possible? What Actions are Required? What Must be Done Differently? **Counter-Points? Key Take-Aways?** 

### TRUST DETERMINES THE COURSE OF HISTORY, THE DESTINIES OF NATIONS, AND THE FATE OF PEOPLE

-- Paul R. Lawrence, Professor, Organization Behavior, Harvard Business School

IT IS DISTRUST, THE LACK OF CONFIDENCE, MORE THAN ANYTHING ELSE THAT DESTROYS CIVILIZATION. WE CAN KILL CIVILIZATION BY CYNICISM JUST AS EFFECTIVELY AS BY BOMBS.

-- Kenneth Clark, Civilization



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# EIGHT TRUST PRINCIPLES

**1.** Fairness & Reciprocity 2. Accountability & Integrity **3. Respect & Empathy** 4. Truthfulness, Courage **5. Honourable Purpose 6. Ethics & Excellence** 7. Safety & Security 8. Transparency & Openness From my Paper on Hitler's Propaganda Machine written in 1969 @ Brown University

Fourth, propaganda must take advantage of the proper situation. Propaganda thrives on social confusion and frustration. People seek the security of order and straight-forwardness. When confused they respond to only what they want to hear -- that which resolves dissonance.-- the propagandists delight.

Fifth, democracies are just as susceptible to propaganda as totalitarian states. Because democracies derive their legitimacy from the majority, it is in the interests of the governmental hierarchy to ally themselves with the majority. If this majority is confused and frustrated, like America today. it is prone to accept those arguments that most simply explain the reasons for their disillusionment. Theybecome susceptible to believing in villians and scapegoats that are intent on playing have with the society -- and those villians and scapegoats today are the Communists and the Vocal Minority.